



Certificate

Fit for Partnership with Germany

Mr Ivan Kulchytskyy

has successfully participated in the

Manager Training Programme of the
German Federal Ministry for Economic Affairs and Energy
with Ukraine

from 2 September – 27 September 2019 in Germany

The programme was carried out by the German business training centre IMAP GmbH in Düsseldorf.

The Manager Training Programme is funded by the Federal Ministry for Economic Affairs and Energy of the Federal Republic of Germany.

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is the general manager and coordinator of the programme.

Bonn, September 2019


Reimut Düring

Programme Director
Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH




Guido Reinsch

Senior Project Manager
Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH



Competencies

Fit for Partnership with Germany

The participant has taken part in the Manager Training Programme and deepened the competencies in the following areas:

Business Administration

1. Basics in Leadership
2. Human Resource Management
3. Quality Management
4. Marketing, Logistics
5. Innovation, Change Management
6. International Project Management
7. Global Business Process Management

Foreign Economic Cooperation

8. Intercultural Management
9. Presentation of home company
10. Searching for international partners
11. Negotiations with international partners
12. Preparation of request and development of a draft contract
13. Preparation of business idea and business plan
14. Basics of German economy

The participant was trained in above mentioned topics, exchanged experiences with German managers and negotiated business cooperation with German companies.

The participant passed a final examination consisting of a multiple choice test and the elaboration and presentation of a cooperation project.