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Certificate

Fit for Partnership with Germany

Mr Ivan Kulchytskyy

has successfully participated in the

Manager Training Programme of the German Federal Ministry for Economic Affairs and Energy with Ukraine

from 2 September - 27 September 2019 in Germany.

The programme was carried out by the German business training centre IMAP GmbH in Düsseldorf

The Manager Training Programme is funded by the Federal Ministry for Economic Affairs and Energy of the Federal Republic of Germany.

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is the general manager and coordinator of the programme.

Bonn, September 2019

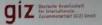
Reimut Düring

Programme Director Reutsche Gesellschaft für Internationale Zusammenarbeit (GtZ) GmbH

Senior Project Manager Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Quido Reinsch





annex to certificate

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Competencies

Fit for Partnership with Germany

The participant has taken part in the Manager Training Programme and deepened the competencies in the following areas:

Business Administration

- 1. Basics in Leadership
- 2. Human Resource Management
- 3. Quality Management
- 4. Marketing, Logistics
- 5. Innovation, Change Management
- International Project Management
- 7. Global Business Process Management

Foreign Economic Cooperation

- 8. Intercultural Management.
- 9. Presentation of home company
- 10. Searching for international partners
- 11. Negotiations with international partners
- 12. Preparation of request and development of a draft contract
- 13. Preparation of business idea and business plan
- 14. Basics of German economy

The participant was trained in above mentioned topics, exchanged experiences with German managers and negotiated business. cooperation with German companies.

The participant passed a final examination consisting of a multiple choice. test and the elaboration and presentation of a cooperation project.